ADD

Quess Corp

Time for a breather; downgrade to ADD

Emkay — Your success is our success

Information Technology | Result Update | **July 30, 2026**

CMP (Rs): 310 | TP (Rs): 330

Quess reported strong operating performance in 1Q. Revenue grew 7.4% qoq to Rs41.8bn, above our estimate of Rs39.9bn, partly driven by a one-time revenue increase of Rs1.76bn due to the new labor code. EBITDAM moderated by 20bps qoq to 2.0% (up 10bps yoy), largely on the annual merit cycle and variable-pay reset that flowed through in 1Q, of which ~11bps was an optical drag from the Rs1.76bn one-time labor-code pass-through. By segment, General Staffing (GS) revenue grew 8% qoq, led by Manufacturing and CRT (consumer, retail, telecom), even as BFSI challenges persisted amid regulatory headwinds. Professional Staffing (PS) revenue rose 9% qoq on GCC-led demand, while Overseas Staffing (OS) revenue was broadly flat qoq. The management expects acceleration in GS associate additions entering in 2Q, and targets close to double-digit growth in associates in FY27 on the back of the festive season, 86 new contracts signed, and 37k open positions. It continues to guide for PS EBITDAM at 11-12% and Overseas EBITDAM at 6.5-7% as the portfolio matures. Under Quess 2.0, it aspires to lift the higher-margin, dollar-linked revenue mix to 20-25% of revenue (currently ~8%) over the next 3-4 years through partner-led, capital-light talent corridors (Japan signed and live; Nordics/Europe, Israel, and North America in the pipeline), and ~2/3rd of profit from higher-margin segments. We raise our FY27-29E EPS by 3-12% on baking in 1Q performance. Thus, our SOTP-based TP rises by ~14% to Rs330 (from Rs290). We like Quess's strong execution and remain positive on medium-term growth prospects. However, after 16%/59% up-move in stock price in the last 1M/3M, we see limited upside and, thus, downgrade Quess to ADD from Buy.

Results summary

Revenue was up by 7.4% qoq/14.5% yoy to Rs41.8bn, above our estimate of Rs39.9bn. The new labor code drove a Rs1.76bn one-time revenue pass-through, with ~68% of customers covered by 1Q and the balance expected by end-2Q/early-3Q. EBITDA fell 2.1% qoq/rose 21.2% yoy to Rs845mn, with EBITDAM falling by 20bps sequentially to 2.0%, in line with our estimates. Profit increased 27.7% qoq/60.9% yoy to Rs819mn, above our estimate of Rs551mn, on the back of revenue beat and higher other income (driven by income tax refund). What we liked: Revenue beat, strong performance in the PS business. What we did not like: Continued softness in BFSI.

Revenue growth driven by GS and PS segments

GS revenue came in at Rs36.0bn, up 8.1% qoq/15.2% yoy (aided by the Rs1.76bn one-time labor-code pass-through), with EBITDAM at 1.4% (down 20bps qoq due to pass-through revenue and annual merit cycle). GS revenue growth was led by CRT and Manufacturing, while BFSI saw a marginal decline. PS revenue stood at Rs2.5bn, up 8.8% qoq/3.3% yoy, with EBITDAM down by 170bps to 11.1% on the back of the merit increase cycle and variable payouts. Overseas Business revenue stood at Rs3.3bn, flat qoq/up 17.1% yoy (EBITDA of Rs206mn, at ~6.2% margin), led by the Middle East (27% yoy revenue growth, 12% EBITDAM), Malaysia (55% YoY), the Philippines (17% YoY), and Singapore (12%).

Quess Corp: Financial Snapshot (Consolidated)

Y/E Mar (Rs mn)	FY25	FY26	FY27E	FY28E	FY29E
Revenue	149,672	153,052	174,502	191,935	211,117
EBITDA	2,623	3,124	3,588	4,039	4,441
Adj. PAT	2,101	2,297	2,712	2,825	3,162
Adj. EPS (Rs)	14.1	15.4	18.1	18.9	21.1
EBITDA margin (%)	1.8	2.0	2.1	2.1	2.1
EBITDA growth (%)	11.9	19.1	14.8	12.6	9.9
Adj. EPS growth (%)	56.6	8.8	18.1	4.2	11.9
RoE (%)	10.8	20.4	22.4	21.7	22.6
RoIC (%)	15.1	34.2	35.2	37.7	40.9
P/E (x)	21.9	20.9	17.1	16.4	14.7
EV/EBITDA (x)	16.6	14.0	12.1	10.6	9.4
P/B (x)	4.3	4.0	3.7	3.4	3.2
FCFF yield (%)	8.7	5.1	5.6	7.0	7.9

Source: Company, Emkay Research

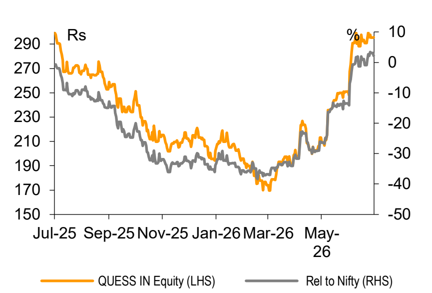
Target Price – 12M	Jun-27
Change in TP (%)	**13.8**
Current Reco.	ADD
Previous Reco.	BUY
Upside/(Downside) (%)	6.5

Stock Data	**QUESS IN**
52-week High (Rs)	320
52-week Low (Rs)	164
Shares outstanding (mn)	149.4
Market-cap (Rs bn)	46
Market-cap (USD mn)	483
Net-debt, FY27E (Rs mn)	(2,951.0)
ADTV-3M (mn shares)	0.8
ADTV-3M (Rs mn)	305.7
ADTV-3M (USD mn)	3.2
Free float (%)	43.2
Nifty-50	24,317.2
INR/USD	95.7
Shareholding,Jun-26	
Promoters (%)	56.8
FPIs/MFs (%)	8.6/11.9

Price Performance

(%)	1M	3M	12M
Absolute	15.7	58.8	5.4
Rel. to Nifty	13.6	56.7	7.7

1-Year share price trend (Rs)



Dipeshkumar Mehta
dipeshkumar.mehta@emkayglobal.com
+91-22-66121253

Jimit Gandhi
jimit.gandhi@emkayglobal.com
+91-22-66121255

Shivang Bagla
shivang.bagla@emkayglobal.com
+91-22-66242491

Earnings call KTAs

1) General staffing added 86 new contracts during the quarter, with growth led by manufacturing and CRT (consumer, retail, telecom) verticals, while BFSI saw a marginal decline.

2) The BFSI softness stemmed from regulatory headwinds on what can be outsourced. The management sees significant growth opportunities in segments like housing finance, NBFCs, fintechs, etc.

3) Manufacturing carries higher markups (Rs800-1,000 vs Rs600-700 for typical general staffing) and 5-6% gross margin vs 2-3% in consumer, but requires greater sourcing intensity and infrastructure to deliver. The company is scaling its revenue from Manufacturing, which would support margin expansion over the medium term.

4) Roughly 70% of general staffing contracts are fixed-markup and 30% variable, with ~38% of new contracts signed this quarter coming on the variable-markup model.

5) GCCs contributed ~71% to headcount and 68% to PS revenue. The company is providing GCC talent largely in the 5-13-year experience-band, with niche skills generating Rs0.15-0.25mn revenue per associate per month.

6) Under Quess 2.0, the company is building partner-led, capital-light talent corridors across healthcare, technology, civil, hospitality and allied, and finance and professional. The model targets inbound GCC demand and reverse skilled-talent mobility rather than setting up staffing operations in demographically negative markets, with the management flagging no M&A at present and a ~$680bn largely untapped global HR-services market against the ~$20bn Indian market where Quess leads.

7) The company received income tax refunds, including interest of Rs2.61bn, leading to higher other income during the quarter.

Exhibit 1: Quarterly snapshot

Particular (Rs mn)	1QFY27	4QFY26	qoq (%)	1QFY26	yoy (%)
Revenue	41,817	38,925	7.4	36,514	14.5
Employee benefit expenses	39,592	36,924		34,343	
Other expenses	1,380	1,137		1,474	
EBITDA	845	864	-2.1	697	21.2
Margins (%)	2.0	2.2	-20	1.9	10
Depreciation	98	106		105	
EBIT	747	758	-1.4	592	26.1
Margins (%)	1.8	1.9	-20	1.6	20
Interest paid	144	135		99	
Other income	255	62		47	
Non-recurring items	0	6		-19	
PBT	859	690	24.4	522	
Tax provided	38	47		12	
PAT	821	643		510	
Minority interest	-2	-2		-1	
Reported net profit	819	641	27.7	509	60.9
Emkay net profit	819	635	28.9	528	55.2
EPS (Rs)	5.5	4.3	27.0	3.4	59.8

Source: Company, Emkay Research

Exhibit 2: Changes in estimates

(Rs mn)	FY27E			FY28E			FY29E		
	Old	New	Chg (%)	Old	New	Chg (%)	Old	New	Chg (%)
Revenue	167,862	174,502	4.0	187,864	191,935	2.2	209,815	211,117	0.6
EBITDA	3,444	3,588	4.2	3,875	4,039	4.2	4,136	4,441	7.4
EBITDA margin	2.1%	2.1%		2.1%	2.1%		2.0%	2.1%	
Net profit	2,420	2,712	12.1	2,738	2,825	3.2	2,933	3,162	7.8
EPS (Rs)	16.2	18.1	12.1	18.3	18.9	3.2	19.6	21.1	7.8

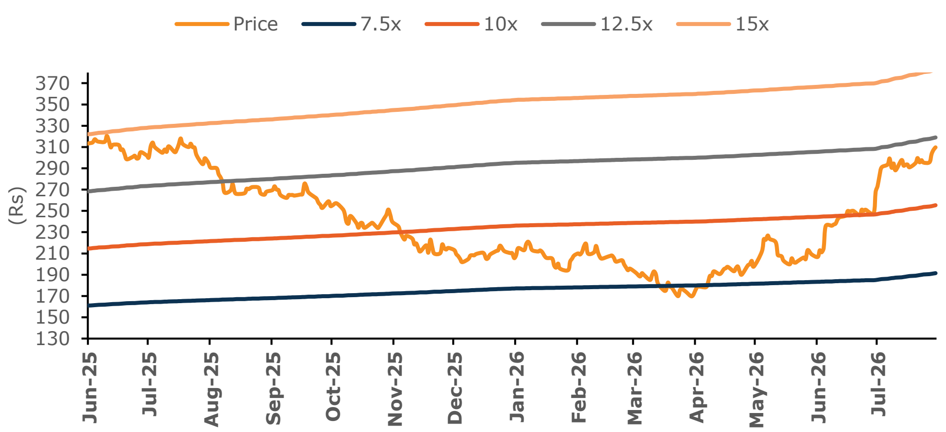
Source: Company, Emkay Research

Exhibit 3: Actuals vs estimates

		Estimate		Variation		
(Rs mn)	Actual	Emkay	Consensus	Emkay	Consensus	Comment
Revenue	41,817	39,948	39,722	4.7%	5.3%	Revenue came in higher than our estimate, partly due to a one-time revenue impact of Rs1.76bn due to the new labor code.
EBITDA	845	798	821	5.9%	3.0%	EBITDA came in line with our estimates
EBITDA margin	2.0%	2.0%	2.1%	0 bps	0 bps	
PAT	819	551	622	48.6%	31.6%	Profit beat estimates due to revenue beat and higher other income.

Source: Company, Bloomberg, Emkay Research

Exhibit 4: Quess – One-year forward EV/EBITDA



Source: Company, Emkay Research

Exhibit 5: Key operating metrics - Quess

Metric	1QFY25	2QFY25	3QFY25	4QFY25	1QFY26	2QFY26	3QFY26	4QFY26	1QFY27	Rs mn	qoq (%)	yoy (%)
Revenue (Rs mn)	35,869	37,048	40,191	36,568	36,514	38,316	39,297	38,925	41,817		7.4%	14.5%
Revenue by business segment (%)												
General Staffing	86.9	86.9	87.4	86.1	85.5	86.6	86.7	85.5	86.0	35,965	8.1%	15.2%
Professional Staffing	5.2	5.5	5.4	6.0	6.7	5.8	5.9	6.0	6.0	2,521	8.8%	3.3%
Overseas Staffing	7.9	7.6	7.2	7.8	7.8	7.6	7.4	8.5	8.0	3,328	0.2%	17.1%
Digital Platforms	0.1	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	2	-56.0%	-73.6%
Margin by business segment (%)												
General Staffing	1.4	1.9	1.3	1.4	1.5	1.4	1.3	1.6	1.4		-15bps	-4bps
Professional Staffing	9.1	9.9	9.3	9.2	10.2	12.2	12.5	12.8	11.1		-170bps	85bps
Overseas Staffing	5.6	5.0	5.6	6.1	6.2	6.2	7.0	6.3	6.2		-8bps	-2bps
Digital Platforms	nm	nm	nm	nm	nm	nm	nm	nm	nm		nm	nm
Gen Staffing – Sector concentration (%)												
BFSI	32.0	29.0	28.0	21.0	24.0	24.0	25.0	24.0	21.0	7,553	-5%	1%
CRT (Consumer, Retail, and Telecom)	44.0	46.0	46.0	50.0	43.0	48.0	48.0	48.0	53.0	19,061	19%	42%
M&I (Manufacturing and Industrial)	15.0	16.0	15.0	18.0	19.0	18.0	18.0	19.0	19.0	6,833	8%	15%
Others	9.0	9.0	10.0	11.0	14.0	10.0	8.0	9.0	7.0	2,518	-16%	-42%
Professional Staffing – Revenue mix (%)												
GCC	62.0	68.0	67.0	70.0	73.0	69.0	67.0	67.0	68.0	1,714	10.4%	-3.8%
Enterprise	23.0	23.0	24.0	21.0	18.0	21.0	21.0	22.0	21.0	529	3.8%	20.5%
IT/ITeS	15.0	9.0	9.0	9.0	9.0	10.0	11.0	12.0	11.0	277	-0.3%	26.2%
Prof Staffing – Sector concentration (%)												
IT services	20.0	21.0	22.0	22.0	21.0	23.0	21.0	21.0	19.0	479	-1.6%	-6.6%
CRT (Consumer, Retail, and Telecom)	13.0	15.0	20.0	17.0	17.0	22.0	22.0	20.0	23.0	580	25.1%	39.7%
ITES	20.0	19.0	17.0	17.0	16.0	18.0	20.0	21.0	18.0	454	-6.7%	16.2%
MSP	25.0	23.0	23.0	26.0	28.0	16.0	17.0	18.0	19.0	479	14.8%	-29.9%
EMPI (Engg, Mfg, Process, and Infra)	15.0	15.0	13.0	13.0	12.0	13.0	12.0	12.0	10.0	252	-9.3%	-13.9%
BFSI	6.0	6.0	6.0	6.0	6.0	8.0	8.0	8.0	11.0	277	49.6%	89.3%
Prof Staffing – Client concentration (%)												
Top 10%	42.0	43.0	58.0	43.0	45.0	40.0	49.0	48.0	40.0	1,008	-9.3%	-8.2%
Next 40%	37.0	36.0	32.0	36.0	34.0	37.0	37.0	38.0	50.0	1,261	43.2%	51.9%
Others	21.0	21.0	10.0	22.0	20.0	24.0	14.0	14.0	10.0	252	-22.3%	-48.4%
Overseas Staffing – Revenue by region (%)												
Singapore	67.0	66.0	62.0	61.0	55.0	50.0	48.0	50.0	50.0	1,664	0.2%	6.4%
ME	18.0	17.0	20.0	19.0	21.0	23.0	25.0	23.0	23.0	766	0.2%	28.2%
ROW	16.0	17.0	19.0	20.0	23.0	26.0	28.0	28.0	27.0	899	-3.4%	37.4%
Overseas – Client concentration (%)												
Top 10%	54.0	54.0	52.0	52.0	52.0	52.0	52.0	51.0	51.0	1,698	0.2%	14.8%
Next 40%	24.0	25.0	24.0	30.0	30.0	30.0	30.0	31.0	30.0	999	-3.1%	17.1%
Others	22.0	21.0	24.0	18.0	18.0	18.0	18.0	18.0	19.0	632	5.7%	23.6%
Headcount												
Total headcount	447,000	510,000	463,000	459,201	461,363	482,929	483,316	478,419	482,041		0.8%	4.5%
Gen Staffing headcount	447,000	458,000	463,000	447,000	449,112	470,337	470,774	465,576	469,368		0.8%	4.5%
Prof Staffing headcount	-	-	-	6,590	6,652	6,862	6,934	7,066	7,129		0.9%	7.2%
Overseas Staffing headcount	-	-	-	5,611	5,599	5,730	5,608	5,777	5,544		-4.0%	-1.0%

Source: Company, Emkay Research

Quess Corp: Consolidated Financials and Valuations

Profit & Loss

Y/E Mar (Rs mn)	FY25	FY26	FY27E	FY28E	FY29E
Revenue	**149,672**	**153,052**	**174,502**	**191,935**	**211,117**
Revenue growth (%)	9.3	2.3	14.0	10.0	10.0
EBITDA	**2,623**	**3,124**	**3,588**	**4,039**	**4,441**
EBITDA growth (%)	11.9	19.1	14.8	12.6	9.9
Depreciation & Amortization	412	418	443	481	518
EBIT	**2,211**	**2,706**	**3,145**	**3,558**	**3,924**
EBIT growth (%)	25.4	22.4	16.2	13.2	10.3
Other operating income	-	-	-	-	-
Other income	236	165	397	198	246
Financial expense	386	492	573	608	646
PBT	**2,061**	**2,379**	**2,968**	**3,149**	**3,524**
Extraordinary items	(1,643)	(81)	0	0	0
Taxes	(41)	76	249	315	352
Minority interest	(1)	(6)	(8)	(9)	(9)
Income from JV/Associates	0	0	0	0	0
Reported PAT	**458**	**2,216**	**2,712**	**2,825**	**3,162**
PAT growth (%)	(83.5)	383.9	22.4	4.2	11.9
Adjusted PAT	**2,101**	**2,297**	**2,712**	**2,825**	**3,162**
Diluted EPS (Rs)	**14.1**	**15.4**	**18.1**	**18.9**	**21.1**
Diluted EPS growth (%)	56.6	8.8	18.1	4.2	11.9
DPS (Rs)	**10.0**	**10.9**	**12.0**	**13.0**	**14.0**
Dividend payout (%)	**70.7**	**73.8**	**66.2**	**68.8**	**66.2**
EBITDA margin (%)	1.8	2.0	2.1	2.1	2.1
EBIT margin (%)	1.5	1.8	1.8	1.9	1.9
Effective tax rate (%)	(2.0)	3.2	8.4	10.0	10.0
NOPLAT (pre-IndAS)	**2,255**	**2,620**	**2,881**	**3,203**	**3,531**
Shares outstanding (mn)	149	150	150	150	150

Source: Company, Emkay Research

Balance Sheet

Y/E Mar (Rs mn)	FY25	FY26	FY27E	FY28E	FY29E
Share capital	1,489	1,493	1,493	1,493	1,493
Reserves & Surplus	9,359	10,171	11,088	11,969	13,036
Net worth	**10,849**	**11,665**	**12,581**	**13,462**	**14,529**
Minority interests	11	18	25	34	43
Non-current liab. & prov.	0	0	0	0	0
Total debt	**121**	**0**	**0**	**0**	**0**
Total liabilities & equity	**10,981**	**11,682**	**12,607**	**13,496**	**14,573**
Net tangible fixed assets	102	85	95	105	115
Net intangible assets	36	7	7	7	7
Net ROU assets	906	1,151	1,201	1,251	1,301
Capital WIP	0	17	17	17	17
Goodwill	2,362	2,625	2,625	2,625	2,625
Investments [JV/Associates]	-	-	-	-	-
Cash & equivalents	**2,669**	**2,581**	**2,951**	**3,661**	**4,546**
Current assets (ex-cash)	22,042	23,927	26,579	28,633	30,893
Current Liab. & Prov.	17,138	18,709	20,868	22,802	24,930
NWC (ex-cash)	**4,904**	**5,218**	**5,712**	**5,831**	**5,963**
Total assets	**10,981**	**11,682**	**12,607**	**13,496**	**14,573**
Net debt	(2,549)	(2,581)	(2,951)	(3,661)	(4,546)
Capital employed	10,981	11,682	12,607	13,496	14,573
Invested capital	**7,405**	**7,934**	**8,438**	**8,568**	**8,709**
BVPS (Rs)	72.8	78.0	84.1	90.0	97.1
Net Debt/Equity (x)	(0.2)	(0.2)	(0.2)	(0.3)	(0.3)
Net Debt/EBITDA (x)	(1.0)	(0.8)	(0.8)	(0.9)	(1.0)
Interest coverage (x)	6.3	5.8	6.2	6.2	6.5
RoCE (%)	**11.0**	**25.3**	**29.2**	**28.8**	**29.7**

Source: Company, Emkay Research

Cash flows

Y/E Mar (Rs mn)	FY25	FY26	FY27E	FY28E	FY29E
PBT (ex-other income)	(833)	2,905	2,968	3,149	3,524
Others (non-cash items)	2,782	1,046	692	796	870
Taxes paid	1,292	(683)	(249)	(315)	(352)
Change in NWC	(728)	(284)	(494)	(119)	(131)
Operating cash flow	**3,805**	**2,301**	**2,669**	**3,196**	**3,557**
Capital expenditure	(15)	(86)	(221)	(219)	(236)
Acquisition of business	0	0	0	0	0
Interest & dividend income	-	-	-	-	-
Investing cash flow	**22**	**(731)**	**(221)**	**(219)**	**(236)**
Equity raised/(repaid)	4	4	-	0	0
Debt raised/(repaid)	(1,238)	(121)	0	0	0
Payment of lease liabilities	3,314	(244)	(50)	(50)	(50)
Interest paid	(134)	(249)	0	0	0
Dividend paid (incl tax)	(1,485)	(1,636)	(1,795)	(1,945)	(2,094)
Others	(3,643)	(128)	(233)	(272)	(292)
Financing cash flow	**(3,181)**	**(2,374)**	**(2,078)**	**(2,267)**	**(2,436)**
Net chg in Cash	645	(804)	370	710	885
OCF	3,805	2,301	2,669	3,196	3,557
Adj. OCF (w/o NWC chg.)	4,532	2,585	3,163	3,315	3,689
FCFF	3,790	2,215	2,448	2,977	3,322
FCFE	3,404	1,723	1,875	2,369	2,676
OCF/EBITDA (%)	145.0	73.6	74.4	79.1	80.1
FCFE/PAT (%)	743.2	77.7	69.1	83.8	84.6
FCFF/NOPLAT (%)	**168.1**	**84.6**	**85.0**	**92.9**	**94.1**

Source: Company, Emkay Research

Valuations and key Ratios

Y/E Mar	FY25	FY26	FY27E	FY28E	FY29E
P/E (x)	21.9	20.9	17.1	16.4	14.7
EV/CE(x)	4.0	3.7	3.4	3.2	2.9
P/B (x)	4.3	4.0	3.7	3.4	3.2
EV/Sales (x)	0.3	0.3	0.2	0.2	0.2
EV/EBITDA (x)	16.6	14.0	12.1	10.6	9.4
EV/EBIT(x)	19.7	16.2	13.8	12.0	10.6
EV/IC (x)	5.9	5.5	5.1	5.0	4.8
FCFF yield (%)	8.7	5.1	5.6	7.0	7.9
FCFE yield (%)	7.4	3.7	4.1	5.1	5.8
Dividend yield (%)	3.2	3.5	3.9	4.2	4.5
DuPont-RoE split					
Net profit margin (%)	1.4	1.5	1.6	1.5	1.5
Total asset turnover (x)	7.6	14.9	15.9	16.2	16.5
Assets/Equity (x)	1.0	0.9	0.9	0.9	0.9
RoE (%)	**10.8**	**20.4**	**22.4**	**21.7**	**22.6**
DuPont-RoIC					
NOPLAT margin (%)	1.5	1.7	1.7	1.7	1.7
IC turnover (x)	10.0	20.0	21.3	22.6	24.4
RoIC (%)	**15.1**	**34.2**	**35.2**	**37.7**	**40.9**
Operating metrics					
Core NWC days	12.0	12.4	11.9	11.1	10.3
Total NWC days	**12.0**	**12.4**	**11.9**	**11.1**	**10.3**
Fixed asset turnover	19.7	58.7	64.1	70.3	77.0
Opex-to-revenue (%)	98.2	98.0	97.9	97.9	97.9

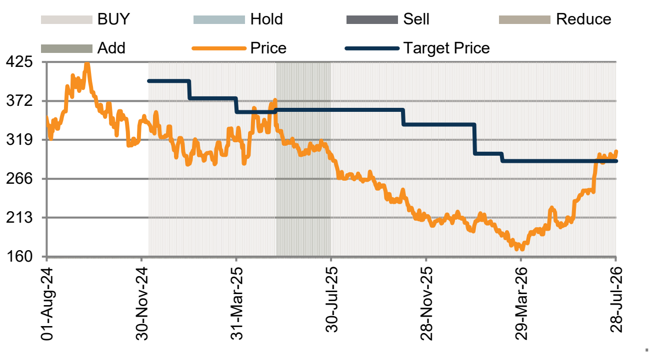
Source: Company, Emkay Research

RECOMMENDATION HISTORY - DETAILS

Date	Closing Price (Rs)	TP (Rs)	Rating	Analyst
01-Jul-26	273	290	Buy	Dipeshkumar Mehta
05-May-26	223	290	Buy	Dipeshkumar Mehta
31-Mar-26	170	290	Buy	Dipeshkumar Mehta
05-Mar-26	191	290	Buy	Dipeshkumar Mehta
18-Feb-26	208	300	Buy	Dipeshkumar Mehta
29-Jan-26	205	300	Buy	Dipeshkumar Mehta
01-Jan-26	208	340	Buy	Dipeshkumar Mehta
30-Oct-25	246	340	Buy	Dipeshkumar Mehta
01-Oct-25	255	360	Buy	Dipeshkumar Mehta
29-Jul-25	299	360	Buy	Dipeshkumar Mehta
01-Jul-25	300	360	Add	Dipeshkumar Mehta
20-May-25	338	360	Add	Dipeshkumar Mehta
31-Mar-25	318	357	Buy	Dipeshkumar Mehta
30-Jan-25	286	376	Buy	Dipeshkumar Mehta
01-Jan-25	325	399	Buy	Dipeshkumar Mehta
09-Dec-24	341	399	Buy	Dipeshkumar Mehta

Source: Company, Emkay Research

RECOMMENDATION HISTORY - TREND



Source: Company, Bloomberg, Emkay Research

GENERAL DISCLOSURE/DISCLAIMER BY EMKAY GLOBAL FINANCIAL SERVICES LIMITED (EGFSL):

Emkay Global Financial Services Limited (CIN-L67120MH1995PLC084899) and its affiliates are a full-service, brokerage, investment banking, investment management and financing group. Emkay Global Financial Services Limited (EGFSL) along with its affiliates are participants in virtually all securities trading markets in India. EGFSL was established in 1995 and is one of India's leading brokerage and distribution house. EGFSL is a corporate trading member of BSE Limited (BSE), National Stock Exchange of India Limited (NSE), MCX Stock Exchange Limited (MCX-SX), Multi Commodity Exchange of India Ltd (MCX) and National Commodity & Derivatives Exchange Limited (NCDEX) (hereinafter referred to be as "Stock Exchange(s)"). EGFSL along with its [affiliates] offers the most comprehensive avenues for investments and is engaged in the businesses including stock broking (Institutional and retail), merchant banking, commodity broking, depository participant, portfolio management and services rendered in connection with distribution of primary market issues and financial products like mutual funds, fixed deposits. Details of associates are available on our website i.e. www.emkayglobal.com.

EGFSL is registered as Research Analyst with the Securities and Exchange Board of India ("SEBI") bearing registration Number INH000000354 as per SEBI (Research Analysts) Regulations, 2014. EGFSL hereby declares that it has not defaulted with any Stock Exchange nor its activities were suspended by any Stock Exchange with whom it is registered in last five years. However, SEBI and Stock Exchanges had conducted their routine inspection and based on their observations have issued advice letters or levied minor penalty on EGFSL for certain operational deviations in ordinary/routine course of business. EGFSL has not been debarred from doing business by any Stock Exchange / SEBI or any other authorities; nor has its certificate of registration been cancelled by SEBI at any point of time.

EGFSL offers research services to its existing clients as well as prospects. The analyst for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

This report is based on information obtained from public sources and sources believed to be reliable, but no independent verification has been made nor is its accuracy or completeness guaranteed. This report and information herein is solely for informational purpose and shall not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Though disseminated to all the clients simultaneously, not all clients may receive this report at the same time. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient.

EGFSL and/or its affiliates may seek investment banking or other business from the company or companies that are the subject of this material. EGFSL may have issued or may issue other reports (on technical or fundamental analysis basis) of the same subject company that are inconsistent with and reach different conclusion from the information, recommendations or information presented in this report or are contrary to those contained in this report. Users of this report may visit www.emkayglobal.com to view all Research Reports of EGFSL. The views and opinions expressed in this document may or may not match or may be contrary with the views, estimates, rating, and target price of the research published by any other analyst or by associate entities of EGFSL; our proprietary trading, investment businesses or other associate entities may make investment decisions that are inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest including but not limited to those stated herein. Additionally, other important information regarding our relationships with the company or companies that are the subject of this material is provided herein. All material presented in this report, unless specifically indicated otherwise, is under copyright to Emkay. None of the material, nor its content, nor any copy of it, may be altered in any way, transmitted to, copied or distributed to any other party, without the prior express written permission of EGFSL . All trademarks, service marks and logos used in this report are trademarks or registered trademarks of EGFSL or its affiliates. The information contained herein is not intended for publication or distribution or circulation in any manner whatsoever and any unauthorized reading, dissemination, distribution or copying of this communication is prohibited unless otherwise expressly authorized. Please ensure that you have read "Risk Disclosure Document for Capital Market and Derivatives Segments" as prescribed by Securities and Exchange Board of India before investing in Indian Securities Market. In so far as this report includes current or historic information, it is believed to be reliable, although its accuracy and completeness cannot be guaranteed.

This report has not been reviewed or authorized by any regulatory authority. There is no planned schedule or frequency for updating research report relating to any issuer/subject company.

Please contact the primary analyst for valuation methodologies and assumptions associated with the covered companies or price targets.

Disclaimer for U.S. persons only: Research report is a product of Emkay Global Financial Services Ltd., under Marco Polo Securities 15a6 chaperone service, which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of Financial Institutions Regulatory Authority (FINRA) or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account.

This report is intended for distribution to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor. In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors. Emkay Global Financial Services Ltd. has entered into a chaperoning agreement with a U.S. registered broker-dealer, Marco Polo Securities Inc. ("Marco Polo"). Transactions in securities discussed in this research report should be effected through Marco Polo or another U.S. registered broker dealer.

RESTRICTIONS ON DISTRIBUTION

This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation. Except otherwise restricted by laws or regulations, this report is intended only for qualified, professional, institutional or sophisticated investors as defined in the laws and regulations of such jurisdictions. Specifically, this document does not constitute an offer to or solicitation to any U.S. person for the purchase or sale of any financial instrument or as an official confirmation of any transaction to any U.S. person. Unless otherwise stated, this message should not be construed as official confirmation of any transaction. No part of this document may be distributed in Canada or used by private customers in United Kingdom.

ANALYST CERTIFICATION BY EMKAY GLOBAL FINANCIAL SERVICES LIMITED (EGFSL)

The research analyst(s) primarily responsible for the content of this research report, in part or in whole, certifies that the views about the companies and their securities expressed in this report accurately reflect his/her personal views. The analyst(s) also certifies that no part of his/her compensation was, is, or will be, directly or indirectly, related to specific recommendations or views expressed in the report. The research analyst (s) primarily responsible of the content of this research report, in part or in whole, certifies that he or his associated persons1 may have served as an officer, director or employee of the issuer or the new listing applicant (which includes in the case of a real estate investment trust, an officer of the management company of the real estate investment trust; and in the case of any other entity, an officer or its equivalent counterparty of the entity who is responsible for the management of the issuer or the new listing applicant). The research analyst(s) primarily responsible for the content of this research report or his associate may have Financial Interests2 in relation to an issuer or a new listing applicant that the analyst reviews. EGFSL has procedures in place to eliminate, avoid and manage any potential conflicts of interests that may arise in connection with the production of research reports. The research analyst(s) responsible for this report operates as part of a separate and independent team to the investment banking function of the EGFSL and procedures are in place to ensure that confidential information held by either the research or investment banking function is handled appropriately. There is no direct link of EGFSL compensation to any specific investment banking function of the EGFSL.

[1] An associated person is defined as (i) who reports directly or indirectly to such a research analyst in connection with the preparation of the reports; or (ii) another person accustomed or obliged to act in accordance with the directions or instructions of the analyst.

[2] Financial Interest is defined as interest that are commonly known financial interest, such as investment in the securities in respect of an issuer or a new listing applicant, or financial accommodation arrangement between the issuer or the new listing applicant and the firm or analysis. This term does not include commercial lending conducted at the arm's length, or investments in any collective investment scheme other than an issuer or new listing applicant notwithstanding the fact that the scheme has investments in securities in respect of an issuer or a new listing applicant.

COMPANY-SPECIFIC / REGULATORY DISCLOSURES BY EMKAY GLOBAL FINANCIAL SERVICES LIMITED (EGFSL):

Disclosures by Emkay Global Financial Services Limited (Research Entity) and its Research Analyst under SEBI (Research Analyst) Regulations, 2014 with reference to the subject company(s) covered in this report-:

1. EGFSL, its subsidiaries and/or other affiliates and Research Analyst or his/her associate/relative's may have Financial Interest/proprietary positions in the securities recommended in this report as of July 30, 2026
2. EGFSL, and/or Research Analyst does not market make in equity securities of the issuer(s) or company(ies) mentioned in this Report

Disclosure of previous investment recommendation produced:

3. EGFSL may have published other investment recommendations in respect of the same securities / instruments recommended in this research report during the preceding 12 months. Please contact the primary analyst listed in the first page of this report to view previous investment recommendations published by EGFSL in the preceding 12 months.
4. EGFSL, its subsidiaries and/or other affiliates and Research Analyst or his/her relative's may have material conflict of interest in the securities recommended in this report as of July 30, 2026
5. EGFSL, its affiliates and Research Analyst or his/her associate/relative's may have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the July 30, 2026
6. EGFSL or its associates may have managed or co-managed public offering of securities for the subject company in the past twelve months.
7. EGFSL, its affiliates and Research Analyst or his/her associate may have received compensation in whatever form including compensation for investment banking or merchant banking or brokerage services or for products or services other than investment banking or merchant banking or brokerage services from securities recommended in this report (subject company) in the past 12 months.
8. EGFSL, its affiliates and/or and Research Analyst or his/her associate may have received any compensation or other benefits from the subject company or third party in connection with this research report.

Emkay Rating Distribution

Ratings	Expected Return within the next 12-18 months.
BUY	>15% upside
ADD	5-15% upside
REDUCE	5% upside to 15% downside
SELL	>15% downside

Emkay Global Financial Services Ltd.
CIN - L67120MH1995PLC084899
7th Floor, The Ruby, Senapati Bapat Marg, Dadar - West, Mumbai - 400028. India
Tel: +91 22 66121212 Fax: +91 22 66121299 Web: www.emkayglobal.com

OTHER DISCLAIMERS AND DISCLOSURES:

Other disclosures by Emkay Global Financial Services Limited (Research Entity) and its Research Analyst under SEBI (Research Analyst) Regulations, 2014 with reference to the subject company(s) -:

EGFSL or its associates may have financial interest in the subject company.

Research Analyst or his/her associate/relative's may have financial interest in the subject company.

EGFSL or its associates and Research Analyst or his/her associate/ relative's may have material conflict of interest in the subject company. The research Analyst or research entity (EGFSL) have not been engaged in market making activity for the subject company.

EGFSL or its associates may have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the date of public appearance or publication of Research Report.

Research Analyst or his/her associate/relatives may have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the date of public appearance or publication of Research Report.

Research Analyst may have served as an officer, director or employee of the subject company.

EGFSL or its affiliates may have received any compensation including for investment banking or merchant banking or brokerage services from the subject company in the past 12 months. . Emkay may have issued or may issue other reports that are inconsistent with and reach different conclusion from the information, recommendations or information presented in this report or are contrary to those contained in this report. Emkay Investors may visit www.emkayglobal.com to view all Research Reports. The views and opinions expressed in this document may or may not match or may be contrary with the views, estimates, rating, and target price of the research published by any other analyst or by associate entities of Emkay; our proprietary trading, investment businesses or other associate entities may make investment decisions that are inconsistent with the recommendations expressed herein. EGFSL or its associates may have received compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past 12 months. EGFSL or its associates may have received any compensation or other benefits from the Subject Company or third party in connection with the research report. EGFSL or its associates may have received compensation from the subject company in the past twelve months. Subject Company may have been client of EGFSL or its affiliates during twelve months preceding the date of distribution of the research report and EGFSL or its affiliates may have co-managed public offering of securities for the subject company in the past twelve months.

Seshadri Kumar Sen

Digitally signed by Seshadri Kumar Sen
Date: 2026.07.30 20:56:20 +05'30'